



TOURISM
SOUTH EAST

UKinbound Membership - Discount for TSE members

UKinbound is the only trade body to represent and unite the inbound tourism industry in the UK. We currently work with more than 250 members, the majority of which are inbound tour operators / DMC's, whilst others include attractions, hotels, service providers, tourist boards etc.

Benefits of Membership include:

- Inclusion on the UKinbound website
- Networking at regular member meetings, opportunities to meet key contacts from the industry
- Receipt of monthly 'UKinbound Newsletter' - opportunity to include your information
- Option to send out specific mailings to targeted members
- Have access to enquiries posted from overseas groups and FIT's
- Opportunity to post special offers on the 'Members Only' section of the UKinbound website
- Opportunity to attend (and host) a number of events throughout the year
- Take part in familiarisation trips and showcase your venue to selected tour operators

The membership year runs from 01 October to 30 September, however as fees are based on a pro rata system it's possible to join at any time of the year.

In conjunction with **Tourist South East**, any member wishing to join UKinbound for the remainder of the 2010/2011 membership year will receive a **10% discount** on membership fees*.

Additionally you will not be charged the one off joining fee of £195.

Pro rata membership fees are based on annual turnover (excluding the 10% discount):

Band 1 (annual turnover <£3mil), normal rate: £739+VAT, £493+VAT (Feb-30 Sept '11)

Band 2 (annual turnover £3–£10mil), normal rate: £899+VAT, £599+VAT (Feb-30 Sept '11)

Band 3 (annual turnover > £10mil), normal rate: £1349+VAT, £899+VAT (Feb-30 Sept '11)

** Only valid from Feb – June '11, after this date companies will be required to join for between 12–15 months to be entitled to receive the 10% discount and no joining fee.*